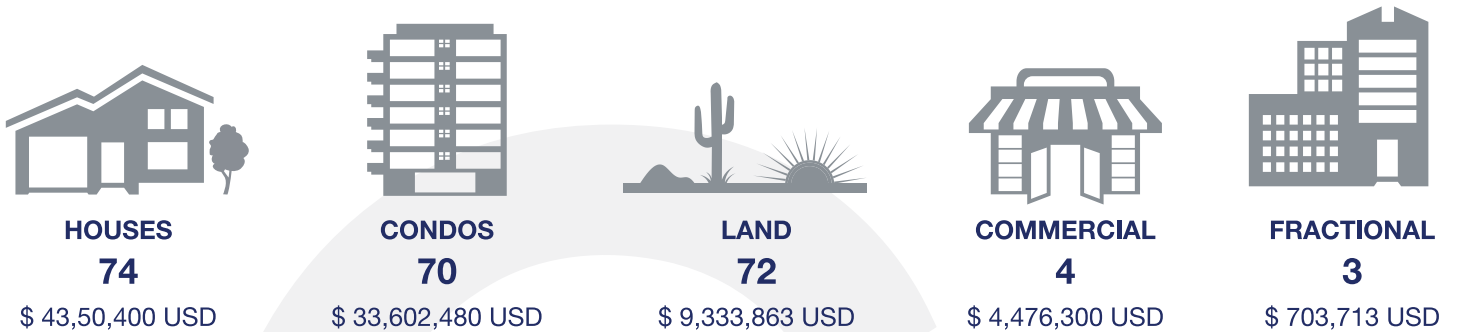


# REAL ESTATE MARKET REPORT 1ST. QUARTER 2020

CABO SAN LUCAS - SAN JOSE DEL CABO - EAST CAPE - LA PAZ - TODOS SANTOS & PACIFIC AREA

## SOLD PROPERTIES



|                   | CABO SAN LUCAS    | SAN JOSE DEL CABO | EAST CAPE        | LA PAZ           | TODOS SANTOS & PACIFIC AREA |
|-------------------|-------------------|-------------------|------------------|------------------|-----------------------------|
| <b>HOUSES</b>     | \$14,375,000 (34) | \$21,137,800 (11) | \$2,666,000 (7)  | \$2,759,600 (15) | \$2,563,000 (7)             |
| <b>CONDOS</b>     | \$13,199,723 (40) | \$18,020,757 (22) | -                | \$1,012,000 (4)  | \$1,370,000 (4)             |
| <b>LAND</b>       | \$647,000 (6)     | \$2,466,500 (19)  | \$1,770,000 (11) | \$2,718,863 (18) | \$1,731,500 (18)            |
| <b>FRACTIONAL</b> | \$703,713 (3)     | -                 | -                | -                | -                           |
| <b>COMMERCIAL</b> | \$1,465,000 (2)   | \$2,900,000 ( 1 ) | -                | \$111,300 (1)    | -                           |

\*Sales (Units)

## SALES VOLUME 2020 vs 2019

