

BCS REAL ESTATE - ANNUAL MARKET REPORT - 2019



CABO SAN LUCAS - SAN JOSE DEL CABO - EAST CAPE - LA PAZ - TODOS SANTOS & PACIFIC

RIVERAS REAL ESTATE

SOLD PROPERTIES



HOUSES
394

\$ 284,104,409 USD



CONDOS
415

\$ 167,427,961 USD



LAND
498

\$ 87,398,737 USD



COMMERCIAL
13

\$ 5,985,700 USD



FRACTIONAL
13

\$ 3,929,354 USD

	CABO SAN LUCAS	SAN JOSE DEL CABO	EAST CAPE	LA PAZ	TODOS SANTOS & PACIFIC
HOUSES	\$ 52,889,007 (111)	\$173,491,997 (88)	\$ 21,197,800 (46)	\$ 22,109,482 (107)	\$ 14,765,123 (43)
CONDOS	\$ 81,047,965 (209)	\$ 67,996,549 (147)	\$ 932,000 (4)	\$ 6,020,083 (28)	\$ 11,431,364 (27)
LAND	\$ 14,399,560 (55)	\$ 15,526,908 (68)	\$ 29,559,908 (114)	\$ 6,178,988 (69)	\$ 21,733,373 (192)
FRACTIONAL	\$ 3,920,354 (13)	X	X	X	X
COMMERCIAL	\$ 474,000 (2)	\$ 4,123,000 (6)	\$ 385,000 (1)	\$ 98,000 (1)	\$ 905,700 (3)
	\$ 152,730,886 (390)	\$ 261,138,454 (309)	\$ 52,074,708 (165)	\$ 34,406,553 (205)	\$ 48,835,560 (265)

*Sales Volume USD (Units #)

ANNUAL SALES VOLUME

2019 \$ 548,837,161 USD
2018 \$ 351,065,997 USD

