

18 Questions To Ask A Realtor

1. Do you work full time or part time as a real estate agent?
2. What is your average days on market?
3. What is your listing price to sale price ratio?
4. How many times do you get multiple offers?
5. What is your close rate? How many listings expire?
6. How long have you been in business?
7. How much business do you do?
8. Do you have a professional photographer to take photos?
9. What kind of camera and equipment do you have?
10. Do you use an electronic Box or a manual lockbox?
11. Do you use authentisign? Will contracts be done electronically?
12. What will you do differently to market my house?
13. When is the first open house? How many? Will you be there?
14. What are some examples of things that you do to get a property sold?
15. Do you have any advice for me about the condition of my home?
16. Do you have a list on contractors?
17. Do you have a resume?
18. Do you have references?