

YOUR HOME BUYING EXPERIENCE

FROM START TO FINISH

TODAY

Getting Started

- Consultation to determine your housing needs and wants.
- Discussion of all home options, from new construction to current homes on the market—including foreclosures, short sales, and even “for sale by owners” properties. We can represent your best interest in all of these situations.
- Discussion of market conditions and current financing options.
- Assistance locating the right mortgage lender.
- Explanation of our agency structure and how to best use our team for your purchase and negotiations.
- Remember, the new home sales person at the model represents the builder, not you! We can’t represent you if we’re not present.

Preparing for a First Showing

- We’ll help you use a custom MLS search so that homes that meet your needs are emailed to you as soon as they hit the market.
- We’ll carefully screen homes for us to visit in person so that we don’t waste time viewing properties which don’t meet your needs.
- We’ll introduce you to different neighborhoods, builders and home styles so you can make the best choice for your family.

When We Find the Right Home

- Review market conditions and guide you in making a competitive offer.
- Coordinate with your lender to make certain the financing terms necessary are included in the purchase contract.
- Review the purchase contract with you in plain language – not legalese – to be certain you have a clear understanding of your responsibilities and deadlines.
- Contract negotiation, follow-up and advice on counteroffers and multiple offers.

Once a Purchase Offer is Accepted

- Contract negotiations and follow-up to be sure all terms are met on time.
- Assistance as needed to schedule inspections.
- Inspection results review and repair assistance.
- Referrals to local licensed contractors and vendors.
- Appraisal review and consultation.

The Closing

- Assist you with a final walkthrough inspection prior to closing.
- Review of the closing cost statement and closing disclosure for accuracy prior to your signing appointment.
- Accompanying you for your signing appointment at the title company, when local.
- Happily delivering the keys at closing!

PURCHASED

Effective Communication & Feedback

Our agents don’t work alone. Each agent works with our transaction manager to make sure all paperwork is completed and all deadlines are met. Both will communicate every step of the way to make sure you are informed and can make the proper decisions.

We also use transaction management software to ensure the full process meets your required timeline. And, we’ll help with weekly loan status updates to ensure lenders don’t put you behind schedule.

The Extras

- Team of 20 dedicated to your successful sale and move.
- Free moving truck for local transport.
- Free notary service, free copies, and free scanning services.
- Referral services for the best agents to work with around the country, or around the world.
- RE/MAX office with local owners who have been serving Casa Grande and surrounding areas for over 40 years.
- A team which has consistently earned 5-star Zillow reviews for our dedication to customer service and satisfaction.

Service Fees

Our buyer services are completely free to you, as we’re paid by the seller at the successful close of escrow!



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