



San Miguel County Real Estate Data Comparative Sales Report DECEMBER 2018

<u>Time Frame</u>	(in millions) <u>Dollar Volume</u>	<u>Number of Sales</u>	<u>Prior Year % Change</u>
December '13	\$65.6	40	
December '14	\$31.1	40	
December '15	\$43.2	53	
December '16	\$46.7	56	
December '17	\$68.6	44	
December '18	\$45.8	43	
			\$ = <u> </u> -33%
			# = <u> </u> -2%
EOY '13	\$342.2	410	
EOY '14	\$507.1	523	
EOY '15	\$461.8	555	
EOY '16	\$452.8	562	
EOY '17	\$621.1	619	
EOY '18	\$537.5	499	
			\$ = <u> </u> -13%
			# = <u> </u> -19%

This month has brought our YTD dollar volume above the prior 5 year average, however, it is still down 13% from last year. Again, this is largely attributed to available inventory and total number of sales. This month consisted of 2 Town of Telluride Single Family Home sales and 4 Town of Mountain Village Single Family Home sales. There were 7 homes sold in San Miguel County outside of the Telluride and Mountain Village for a total of ~\$6m and 2 Ski Ranch homes sold for a total of ~\$3.4m. These sales helped the total dollar amount for the month be closer to the prior 5 year average.

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