



## San Miguel County Real Estate Data Comparative Sales Report for SEPTEMBER 2018

<u>Time Frame</u>	(in millions) <u>Dollar Volume</u>	<u>Number of Sales</u>	<u>Prior Year % Change</u>
September '13	\$33.9	39	
September '14	\$70.1	63	
September '15	\$53.1	65	
September '16	\$51.0	55	
September '17	\$75.7	69	
September '18	\$65.6	52	
			\$ = -13%
			# = -25%
YTD '13	\$225.3	294	
YTD '14	\$383.9	389	
YTD '15	\$346.9	414	
YTD '16	\$307.5	401	
YTD '17	\$431.4	472	
YTD '18	\$358.9	344	
			\$ = -17%
			# = -27%

**As we have seen in prior years, September was our largest dollar volume month YTD following a strong historical August. This has brought our YTD dollar volume above the prior 5 year average, however, it is still down 17% from last year. Again, this is largely attributed to available inventory along with an increase of price per square foot YTD '18 compared to YTD '17 for Condos and SFH in Telluride and Mountain Village. We saw ~\$37 million of sales in Telluride compared to only ~\$7 million of sales in Mountain Village this month which tells us buyers were trending toward the Telluride market.**

*Information contained herein has been obtained from sources believed reliable, but is not necessarily complete and cannot be guaranteed, errors and omissions excepted.*