



2017

in perspective

<u>Time Frame</u>	<u>Dollar Volume</u>	<u>Number of Sales</u>
2008	\$343.2 million	339
2009	\$265.7 million	276
2010	\$317.6 million	327
2011	\$247.4 million	383
2012	\$364.7 million	444
2013	\$342.2 million	410
2014	\$507.1 million	523
2015	\$461.8 million	555
2016	\$452.8 million	562
2017	\$621.1 million	619

<u>Changes from 2016 to 2017:</u>	<u>\$ Volume</u>	<u># of Sales</u>
Overall change in Dollar Volume for San Miguel Co.	37%	
Overall change in Number of Sales for San Miguel Co.		10%
Change in Dollar Volume/Sales for Mtn. Village	49%..	5%
Change in Dollar Volume/Sales for Telluride	29%..	30%
Change in Dollar Volume/Sales for remaining County	26%..	2%

- Dollars were dramatically UP in **Mtn. Village**, Numbers showed a small increase.
- Both Dollars and Number of Sales were significantly UP in **Telluride**.
- **County** sales recorded a big increase in Dollars and a small increase in Numbers.

The Best News: 2017 set a new high in both
Numbers AND Dollars over the past 10 years!
All indicators point to continued momentum in 2018.

Woo-Hoo!