

The Evelo Team - A First Time Buyer's Best!

With all of the horror stories that we have heard in our past and with very little knowledge of how the process worked, my wife and I were a bit apprehensive to begin the journey of buying a house for the first time. We knew that finding someone who knew what they were doing and had a “go-getter” philosophy were going to be crucial to us understanding how to buy a home. We started looking around and even had a real estate agent that was showing us a few houses, but we soon realized that we would need someone who could walk us through the entire process, something that was not really happening up to this point. Our next step was to interview a couple of different real estate agents. Among those was Derek Evelo. Almost immediately, it became apparent that this was the guy that we were going to pick. He was very friendly and knowledgeable right up front. He answered all of our questions and directed us to a lender (who was also very helpful in looking at the mortgage side of the process). A few things that he said at the very beginning that gave us confidence were: “I am here to create raving fans...”, “Being in this business for 20+ years has its benefits...” and “We only work with the best...” These three things have held true through the process so far and I am confident that they will continue to hold true.



He has created a raving fan out of me by his constant willingness to serve my bests interest at whatever time is most convenient for me. When things need to get done I can count on him to either work to get them done or tell me to get them done by a certain deadline.

Being in the business this long does have its benefits. We have noted that through his ease of explaining the next steps to us as well as the relationships that he has built with anyone involved in the real estate business.

Finally, “We only work with the best...” has shown up through his recommendation of lender and the other people working on his team. I

know that even if Derek will not be able to personally work on something, it is in the best hands possible. Everyone that we have worked with has gone the extra mile to ensure things go smoothly.

Although we have not finished the process yet, I have complete confidence that the Evelo team will continue to do their part in ensuring that we buy the house that best fits our needs and wants (within our budget) in the timeliest manner possible.