

# Local Market Update – December 2018

A research tool provided by First Multiple Listing Service.



## 30097

Includes Duluth and Peachtree Corners in Gwinnett County and Johns Creek in Fulton County

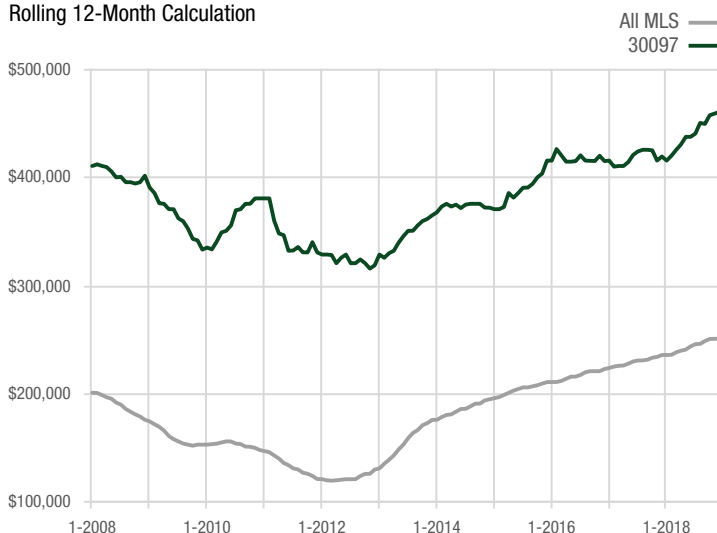
Residential Detached	December			Year to Date		
	2017	2018	% Change	Thru 12-2017	Thru 12-2018	% Change
New Listings	46	37	- 19.6%	1,055	1,015	- 3.8%
Pending Sales	30	35	+ 16.7%	617	585	- 5.2%
Closed Sales	38	47	+ 23.7%	626	580	- 7.3%
Days on Market Until Sale	56	68	+ 21.4%	54	55	+ 1.9%
Median Sales Price*	\$400,250	<b>\$410,000</b>	+ 2.4%	\$418,800	<b>\$460,000</b>	+ 9.8%
Average Sales Price*	\$477,081	<b>\$523,747</b>	+ 9.8%	\$505,256	<b>\$554,098</b>	+ 9.7%
Percent of List Price Received*	98.8%	<b>97.3%</b>	- 1.5%	97.6%	<b>97.6%</b>	0.0%
Inventory of Homes for Sale	190	180	- 5.3%	—	—	—
Months Supply of Inventory	3.7	3.7	0.0%	—	—	—

Residential Attached	December			Year to Date		
	2017	2018	% Change	Thru 12-2017	Thru 12-2018	% Change
New Listings	8	10	+ 25.0%	180	211	+ 17.2%
Pending Sales	11	12	+ 9.1%	164	162	- 1.2%
Closed Sales	19	9	- 52.6%	173	149	- 13.9%
Days on Market Until Sale	57	26	- 54.4%	56	44	- 21.4%
Median Sales Price*	\$266,000	<b>\$255,200</b>	- 4.1%	\$285,000	<b>\$282,900</b>	- 0.7%
Average Sales Price*	\$282,920	<b>\$294,650</b>	+ 4.1%	\$281,259	<b>\$287,435</b>	+ 2.2%
Percent of List Price Received*	98.9%	<b>99.0%</b>	+ 0.1%	98.4%	<b>98.5%</b>	+ 0.1%
Inventory of Homes for Sale	22	24	+ 9.1%	—	—	—
Months Supply of Inventory	1.6	1.8	+ 12.5%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

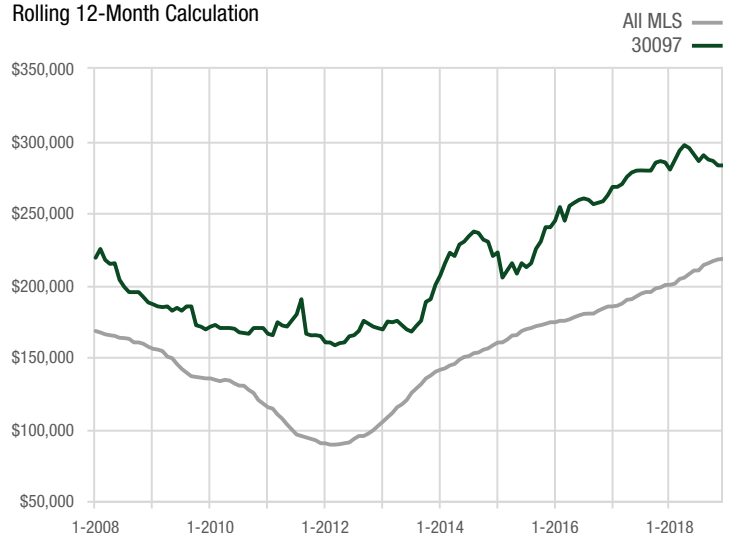
### Median Sales Price - Residential Detached

Rolling 12-Month Calculation



### Median Sales Price - Residential Attached

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Current as of January 28, 2019. All data from First Multiple Listing Service. Report © 2019 ShowingTime.