

Local Market Update – December 2018

A research tool provided by First Multiple Listing Service.



30076

Includes Roswell in Fulton County

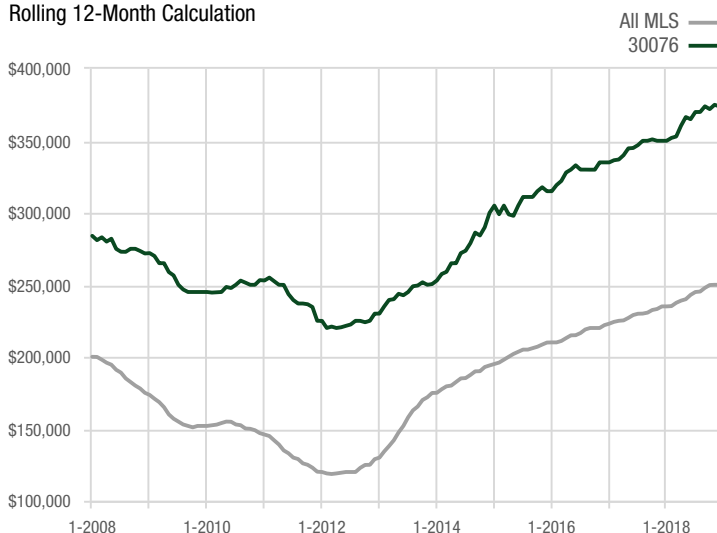
Residential Detached	December			Year to Date		
	2017	2018	% Change	Thru 12-2017	Thru 12-2018	% Change
New Listings	29	32	+ 10.3%	778	772	- 0.8%
Pending Sales	33	29	- 12.1%	597	511	- 14.4%
Closed Sales	39	41	+ 5.1%	597	524	- 12.2%
Days on Market Until Sale	39	35	- 10.3%	34	31	- 8.8%
Median Sales Price*	\$385,001	\$365,000	- 5.2%	\$350,000	\$373,950	+ 6.8%
Average Sales Price*	\$386,619	\$383,622	- 0.8%	\$386,807	\$400,170	+ 3.5%
Percent of List Price Received*	98.5%	98.0%	- 0.5%	98.4%	98.4%	0.0%
Inventory of Homes for Sale	62	107	+ 72.6%	—	—	—
Months Supply of Inventory	1.2	2.5	+ 108.3%	—	—	—

Residential Attached	December			Year to Date		
	2017	2018	% Change	Thru 12-2017	Thru 12-2018	% Change
New Listings	12	8	- 33.3%	219	222	+ 1.4%
Pending Sales	12	5	- 58.3%	180	159	- 11.7%
Closed Sales	13	18	+ 38.5%	179	163	- 8.9%
Days on Market Until Sale	32	20	- 37.5%	30	28	- 6.7%
Median Sales Price*	\$259,000	\$296,250	+ 14.4%	\$242,500	\$259,900	+ 7.2%
Average Sales Price*	\$296,834	\$294,792	- 0.7%	\$269,388	\$269,141	- 0.1%
Percent of List Price Received*	98.5%	98.5%	0.0%	99.0%	98.5%	- 0.5%
Inventory of Homes for Sale	18	31	+ 72.2%	—	—	—
Months Supply of Inventory	1.2	2.3	+ 91.7%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

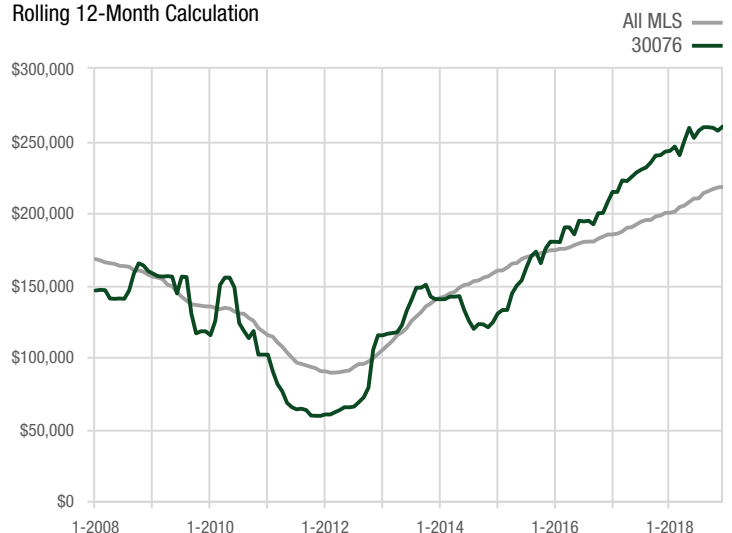
Median Sales Price - Residential Detached

Rolling 12-Month Calculation



Median Sales Price - Residential Attached

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Current as of January 28, 2019. All data from First Multiple Listing Service. Report © 2019 ShowingTime.