

# Local Market Update – December 2018

A research tool provided by First Multiple Listing Service.



## 30075

Includes Roswell in Fulton County

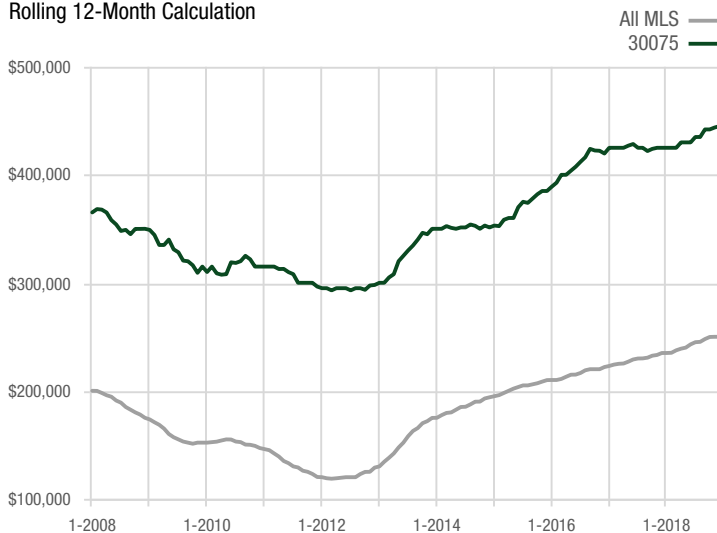
Residential Detached	December			Year to Date		
	2017	2018	% Change	Thru 12-2017	Thru 12-2018	% Change
New Listings	39	48	+ 23.1%	1,249	1,294	+ 3.6%
Pending Sales	38	42	+ 10.5%	816	773	- 5.3%
Closed Sales	50	45	- 10.0%	818	771	- 5.7%
Days on Market Until Sale	47	41	- 12.8%	42	41	- 2.4%
Median Sales Price*	\$398,800	\$410,000	+ 2.8%	\$425,000	\$445,000	+ 4.7%
Average Sales Price*	\$501,632	\$507,917	+ 1.3%	\$479,293	\$489,215	+ 2.1%
Percent of List Price Received*	97.5%	98.5%	+ 1.0%	98.0%	98.0%	0.0%
Inventory of Homes for Sale	157	188	+ 19.7%	—	—	—
Months Supply of Inventory	2.3	2.9	+ 26.1%	—	—	—

Residential Attached	December			Year to Date		
	2017	2018	% Change	Thru 12-2017	Thru 12-2018	% Change
New Listings	21	17	- 19.0%	359	337	- 6.1%
Pending Sales	14	18	+ 28.6%	255	245	- 3.9%
Closed Sales	27	25	- 7.4%	253	245	- 3.2%
Days on Market Until Sale	57	109	+ 91.2%	40	59	+ 47.5%
Median Sales Price*	\$365,000	\$320,000	- 12.3%	\$315,000	\$369,325	+ 17.2%
Average Sales Price*	\$353,295	\$321,310	- 9.1%	\$340,027	\$370,471	+ 9.0%
Percent of List Price Received*	98.5%	98.3%	- 0.2%	98.9%	99.3%	+ 0.4%
Inventory of Homes for Sale	66	69	+ 4.5%	—	—	—
Months Supply of Inventory	3.1	3.4	+ 9.7%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

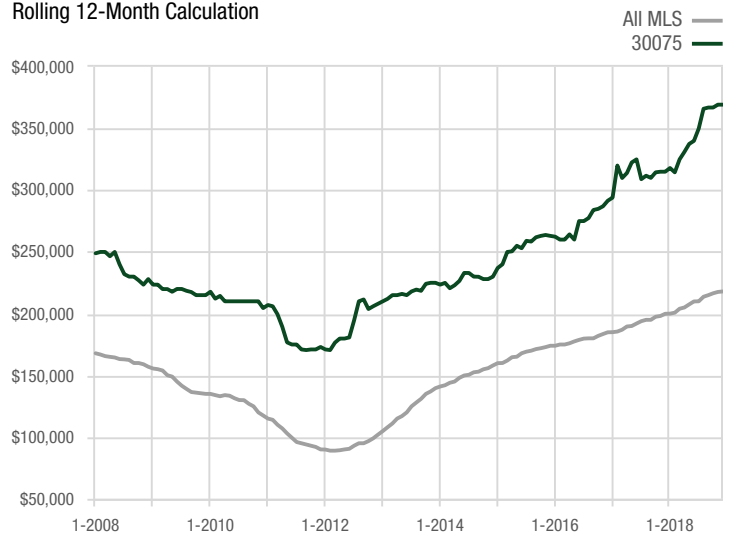
### Median Sales Price - Residential Detached

Rolling 12-Month Calculation



### Median Sales Price - Residential Attached

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Current as of January 28, 2019. All data from First Multiple Listing Service. Report © 2019 ShowingTime.