

Local Market Update – December 2018

A research tool provided by First Multiple Listing Service.



30028

Includes Cumming in Forsyth County

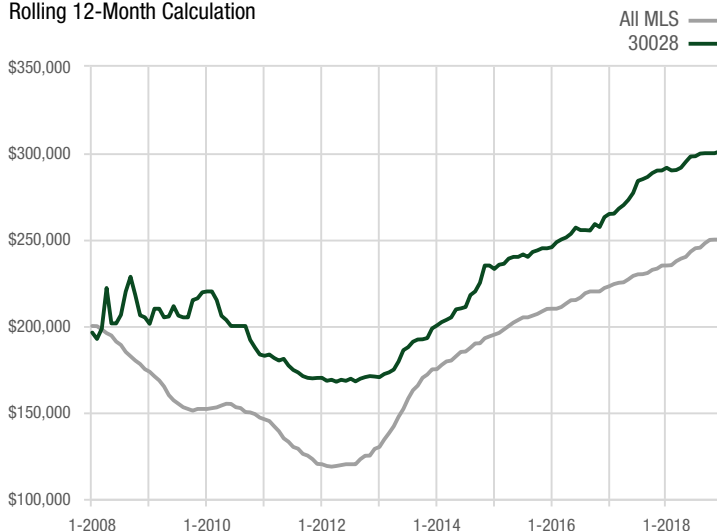
Residential Detached	December			Year to Date		
	2017	2018	% Change	Thru 12-2017	Thru 12-2018	% Change
New Listings	51	55	+ 7.8%	1,028	1,039	+ 1.1%
Pending Sales	36	43	+ 19.4%	684	769	+ 12.4%
Closed Sales	84	53	- 36.9%	689	767	+ 11.3%
Days on Market Until Sale	59	87	+ 47.5%	63	64	+ 1.6%
Median Sales Price*	\$293,669	\$307,000	+ 4.5%	\$290,000	\$300,900	+ 3.8%
Average Sales Price*	\$309,575	\$330,700	+ 6.8%	\$308,370	\$326,028	+ 5.7%
Percent of List Price Received*	98.8%	98.8%	0.0%	98.9%	98.7%	- 0.2%
Inventory of Homes for Sale	241	215	- 10.8%	—	—	—
Months Supply of Inventory	4.2	3.4	- 19.0%	—	—	—

Residential Attached	December			Year to Date		
	2017	2018	% Change	Thru 12-2017	Thru 12-2018	% Change
New Listings	0	0	0.0%	1	0	- 100.0%
Pending Sales	0	0	0.0%	1	0	- 100.0%
Closed Sales	0	0	0.0%	1	0	- 100.0%
Days on Market Until Sale	—	—	—	1	—	—
Median Sales Price*	—	—	—	\$204,900	—	—
Average Sales Price*	—	—	—	\$204,900	—	—
Percent of List Price Received*	—	—	—	100.0%	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

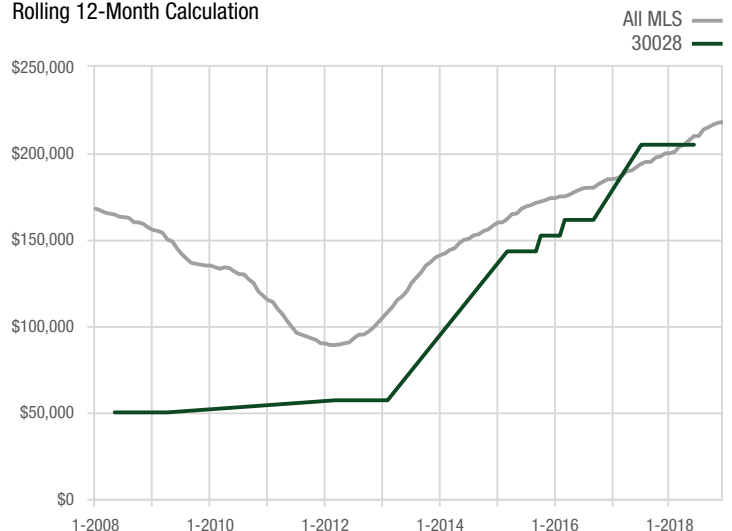
Median Sales Price - Residential Detached

Rolling 12-Month Calculation



Median Sales Price - Residential Attached

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Current as of January 28, 2019. All data from First Multiple Listing Service. Report © 2019 ShowingTime.