

Local Market Update – December 2018

A research tool provided by First Multiple Listing Service.



30009

Includes Alpharetta and Milton in Fulton County

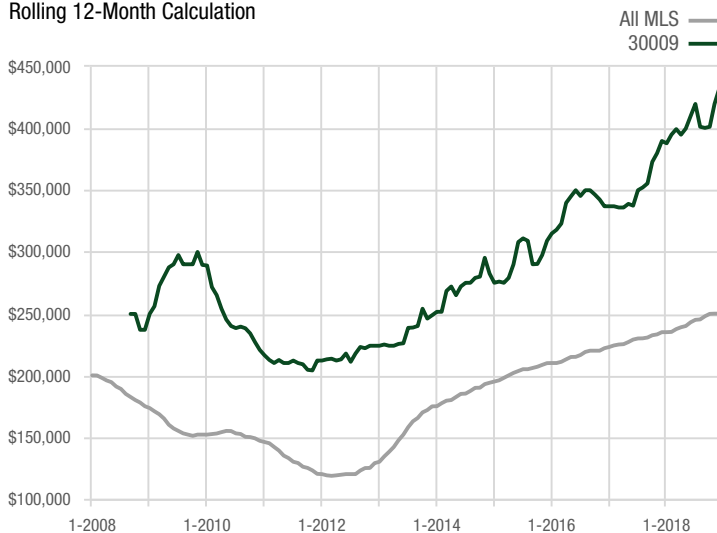
Residential Detached	December			Year to Date		
	2017	2018	% Change	Thru 12-2017	Thru 12-2018	% Change
New Listings	19	13	- 31.6%	297	314	+ 5.7%
Pending Sales	11	9	- 18.2%	204	211	+ 3.4%
Closed Sales	19	21	+ 10.5%	195	209	+ 7.2%
Days on Market Until Sale	52	77	+ 48.1%	47	61	+ 29.8%
Median Sales Price*	\$422,000	\$616,009	+ 46.0%	\$389,900	\$432,500	+ 10.9%
Average Sales Price*	\$478,379	\$686,037	+ 43.4%	\$473,887	\$563,861	+ 19.0%
Percent of List Price Received*	96.0%	96.8%	+ 0.8%	98.1%	98.5%	+ 0.4%
Inventory of Homes for Sale	69	62	- 10.1%	—	—	—
Months Supply of Inventory	4.1	3.5	- 14.6%	—	—	—

Residential Attached	December			Year to Date		
	2017	2018	% Change	Thru 12-2017	Thru 12-2018	% Change
New Listings	21	19	- 9.5%	321	358	+ 11.5%
Pending Sales	16	13	- 18.8%	236	240	+ 1.7%
Closed Sales	18	18	0.0%	208	231	+ 11.1%
Days on Market Until Sale	56	80	+ 42.9%	68	67	- 1.5%
Median Sales Price*	\$447,903	\$485,909	+ 8.5%	\$399,950	\$467,000	+ 16.8%
Average Sales Price*	\$451,701	\$566,506	+ 25.4%	\$429,727	\$475,489	+ 10.6%
Percent of List Price Received*	98.2%	99.2%	+ 1.0%	98.6%	99.1%	+ 0.5%
Inventory of Homes for Sale	78	69	- 11.5%	—	—	—
Months Supply of Inventory	4.0	3.5	- 12.5%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

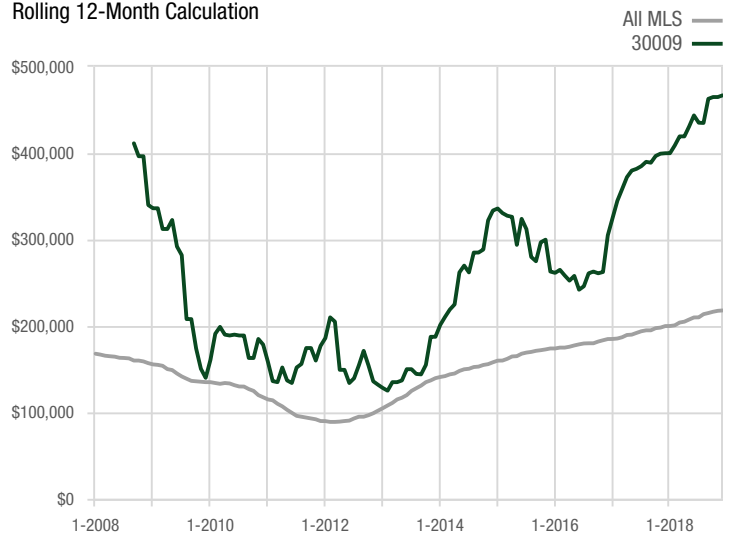
Median Sales Price - Residential Detached

Rolling 12-Month Calculation



Median Sales Price - Residential Attached

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Current as of January 28, 2019. All data from First Multiple Listing Service. Report © 2019 ShowingTime.