

## **Real Estate Economics (R.E. 200)**

### **Course Outline**

#### **I. Basic Economic Principles**

- A. Definitions
- B. Law of Supply and Demand
- C. Economic Cycles
- D. Money and Credit

#### **II. Analyzing and Demand**

- A. Economic Base Analysis
- B. Location Quotient
- C. Mapping of Demand

#### **III. Analyzing Supply**

- A. Forecasting Inventory
- B. Mapping of Supply

#### **IV. Site and Location Analysis**

- A. Key Concepts
- B. What to know about Sites
- C. What to know about Location

#### **V. Financial Feasibility Analysis**

- A. Estimating N.O.I.
- B. Analyzing Yield

#### **VI. Using Tools to Analyze Different Property Types**

- A. Residential
- b. Retail
- C. Office
- D. Industrial

**Class Outcome:** This class will provide the tools necessary to Apply Economic Data to any Real Estate Decision. Students will learn such skills as: Understanding Demographic Data, Demanders, The ability to identify different Property Types, Supply, Gain an understanding of Money and Credit in Real Estate, Learn a Tool to Estimate the Change in Demand, and An Outline to analyze any Chosen Market.