

RESORTQUEST[®]

REAL ESTATE

Real Estate Market Overview / *30 Years on 30A*



30A / 3rd Quarter (July 1st - September 30th, 2013)

Gulf-Front Condos

	2013	2012		sales	avg sold \$	avg \$/sq ft
Total number of sales:	28	22	1 bed	1	\$285,000	\$344
Avg price per square foot:	\$409	\$348	2 bed	6	\$427,833	\$343
Average price:	\$886,218	\$676,409	3 bed	13	\$791,503	\$417
Average days on market for new listings in third quarter:	204	425	4-5 bed	7	\$1,652,143	\$467

Gulf-Front Single Family Detached Homes

	2013	2012
Total number of sales:	23	12
Avg price per square foot:	\$738	\$649
Average price:	\$2,233,122	\$1,855,000
Average days on market for new listings in third quarter:	228	379

At the close of the third quarter, the average Gulf front condo price along 30A is up **31%** and selling on average **52%** faster than the previous year. While inventory remains flat year over year, the demand is increasing as units move quickly through the market.

Market Snapshots / Along 30A

July 1st - September 30th, 2013



Residential Land

	2013	2012
Total number of sales:	130	134
Average price per acre:	\$2,395,636	\$1,218,686
Average price:	\$310,673	\$371,952
Average days on market for new listings in third quarter:	225	269

Combined Residential Sales

	2013	2012	Year over Year % change
July	106	79	↑ 34.18%
August	109	83	↑ 31.33%
September	88	77	↑ 14.29%

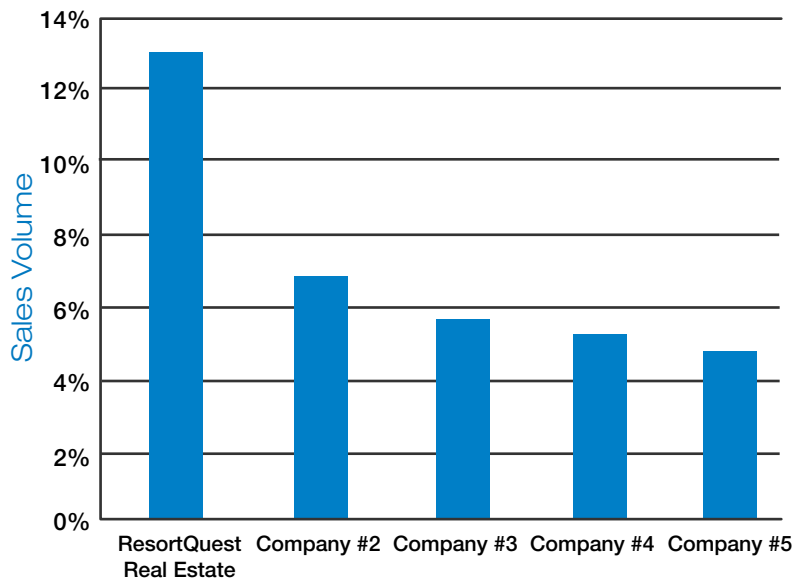
Featured Communities

	sales	avg sold \$		sales	avg sold \$
Dunes of Seagrove	5	\$479,000	Sanctuary by the Sea	6	\$1,372,375
Gulf Place	3	\$247,167	Watercolor	40	\$1,285,944
High Pointe Resort	3	\$508,000	Watersound	22	\$1,103,190

ResortQuest Market Share in South Walton

ResortQuest took part in 50 condominium transaction sides in the third quarter of 2013 from Miramar Beach across 30A.

We are proud to be South Walton County's #1 company with an 13.01%* market share in all condominium transactions taking place between July 1st and September 30th, nearly doubling the sales volume of our closest competitor.



*Based on the Emerald Coast Association of Realtors' MLS closed condominium transactions from 07/1/2013 - 09/30/2013 for South Walton West, South Santa Rosa Beach and South Walton East.