

ANN ARBOR AREA BOARD OF REALTORS®

MLS SALES REPORT

	Sep-12		YTD-12		Sep-13		YTD-13	
<u>NEW LISTINGS:</u>								
Vacant	50		616		72		743	
Commercial/Business Opp	16		120		9		107	
Farm	-		5		1		11	
Income	7		155		11		133	
Residential	339		4,177		420		4,194	
Condo	64		699		86		762	
Total:	476		5,772		599		5,950	
<u>SALES/AVG MKT DAYS:</u>								
Vacant	25	220	137	284	14	204	165	257
Commercial/Business Opp	1	654	39	387	3	312	28	339
Farm	0	0	2	975	0	0	2	460
Income	8	192	57	141	6	20	53	48
Residential	278	59	2,566	70	338	37	2,569	48
Condo	63	63	591	67	63	35	657	47
Total Sales:	375		3,392		424		3,474	
<u>VOLUME:</u>								
Vacant	\$	3,276,251	\$	13,196,439	\$	1,461,000	\$	14,775,445
Commercial/Business Opp	\$	250,000	\$	8,927,713	\$	47,088	\$	3,854,014
Farm	\$	-	\$	619,300	\$	-	\$	670,800
Income	\$	1,899,400	\$	18,686,125	\$	1,809,500	\$	12,024,019
Residential	\$	59,508,406	\$	541,856,686	\$	87,203,457	\$	642,325,134
Condo	\$	8,386,165	\$	80,891,163	\$	10,974,250	\$	111,726,227
Total	\$	73,320,222	\$	664,177,426	\$	101,495,295	\$	785,375,639
SAS		98		968		91		1,222
Withdrawals		192		2,104		195		1,315
<u>MEDIAN SALES PRICES:</u>								
Vacant	\$	21,000	\$	55,000	\$	73,500	\$	56,000
Commercial/Business Opp	\$	250,000	\$	85,000	\$	11,400	\$	4,000
Farm	\$	-	\$	309,650	\$	-	\$	335,400
Income	\$	226,000	\$	239,500	\$	319,250	\$	215,000
Residential	\$	182,725	\$	175,000	\$	214,350	\$	214,900
Condo	\$	127,500	\$	124,000	\$	152,450	\$	149,198
<u>RESIDENTIAL AVG:</u>								
AVERAGE List Price	\$	222,616	\$	219,128	\$	264,983	\$	255,726
AVERAGE Sale Price	\$	214,059	\$	211,168	\$	257,998	\$	250,029
% Sold > List Price		23%		20%		26%		29%
% Sold @ List Price		14%		13%		13%		15%

New Construction YTD:

67 Sold /\$25,627,352 Dollar Volume /\$382,498 Average Sold Price /126 Days on Mkt.